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## **HOSPECO® Partners with Nilodor**

*Chemical manufacturer's specialty odor control and facility care solutions will complement HOSPECO's bundle of products*

CLEVELAND—April 4, 2019—[HOSPECO®](#), a leader in the manufacture of personal care, hygiene, and cleaning products for the away-from-home markets, has acquired [Nilodor](#), creator of proprietary odor control and odor neutralizing products for the facility care and pet care markets. The addition of Nilodor brings a complete chemical cleaning product line to HOSPECO while augmenting its existing AirWorks® Complementary Air Care branded product mix. The Nilodor acquisition is effective immediately.

This is the third major acquisition in two years by HOSPECO, which has aligned itself under the moniker HOSPECO Brands Group.

HOSPECO will maintain the strong and highly respected Nilodor brand. Nilodor's products, brought to market under various trade names, will be integrated with the HOSPECO bundle of products and made available to HOSPECO's distributor customers. Product integration details will be announced in the coming days.

HOSPECO assumes an immediate leadership position in the chemical cleaning and odor control market, as Nilodor brings decades of technical expertise and custom formulation capability to HOSPECO's existing facility cleaning promise. Nilodor's staff includes chemists who work with customers to create proprietary cleaning products to remedy application-specific odor control problems. As such, the company has amassed a portfolio of unique products that serve the professional cleaning market within foodservice, healthcare, hospitality, and general facility, as well as the restoration market comprising recovery from flood, fire, and smoke. Nilodor's pet odor control and grooming product lines expand HOSPECO's traditional reach and create opportunities for new product pairings.

"I believe Nilodor is the perfect fit for HOSPECO," said Les Mitson, owner and president of Nilodor, a position he has held for the past 30 years. Expecting immediate growth, Mitson is optimistic about revenues for the Nilodor product family. "The combination of HOSPECO's path to market with our chemical manufacturing capabilities offers economies of scale and additional opportunities to the customers we now share."

Mitson will continue to serve as an advisor to the new HOSPECO and Nilodor team, and Nilodor will continue R&D and all manufacturing of chemical products in Bolivar, Ohio, under the Nilodor, HOSPECO, and private brands. The Nilodor team, as part of HOSPECO, will be led by Kurt Peterson, Nilodor's current vice president of sales and marketing.

Continued Mitson, "During my time at Nilodor, we had a simple mission: to keep our customers satisfied. Our reputation for excellence is heartening because it gives proof that we achieved this goal. As we transition under the HOSPECO brand, and under the leadership of Kurt and his Nilodor team, I know our customers will be similarly nurtured and experience even greater value."

Speaking about the acquisition, Peterson said, “Total commitment to customers is, as always, our top priority. Every Nilodor customer will have access to the same quality products and support that have defined our success in the marketplace. As part of HOSPECO, we will be able to offer additional lines, a dramatically expanded sales force, and a more cost-effective shipping bundle.”

According to Bill Hemann, HOSPECO vice president of sales and marketing, the day-to-day operations at the Nilodor manufacturing campus will be unaffected by the ownership change. “The Nilodor name is well established and distinguished, and its brands are strong. We are pleased to welcome their expertise to [the HOSPECO brand family](#),” said Hemann.

Nilodor is the third major acquisition for HOSPECO in two years. HOSPECO acquired disposable glove manufacturer [Adenna](#) in 2017 and, only one month ago, announced the acquisition of [Acute Care](#) and its Pharma-Choice™ Brand, a leading supplier of compliant disposable medical products used in compounding pharmacies and other cleanroom environments. All of the brands will operate under the newly formed HOSPECO Brands Group, which was created by their parent organization, the Tranzonic Companies, to manage its portfolio of commercial distribution companies.

Said Hemann, “There is no better way to celebrate our 100th-year anniversary than to add Nilodor to our portfolio of leading commercial brands. Today’s announcement demonstrates that we are committed to strengthening value for our distributors by finding new channels for current products and new products to increase opportunities in existing channels.” HOSPECO continues to look for other companies that add complementary product categories and innovative solutions for its distributors.

For more information about the Nilodor acquisition, email your request to [Bill Hemann](#) or [Kurt Peterson](#).

## **About HOSPECO**

Founded in 1919, HOSPECO® is a leading manufacturer of personal care, cleaning, and protection products serving the “away from home” marketplace made up of Foodservice, Janitorial/Office Supply, Healthcare, and Hospitality. Our complete bundle of products includes TASKbrand® disposable wipers, SaniWorks® foodservice towels, ProWorks® disposable gloves, MicroWorks® microfiber towels/floorcare, and SPHERGO® flat surface cleaning systems as well as Washroom Essentials such as AirWorks® air care, Evogen® menstrual care products, and Health Gards® disposable toilet seat covers, all of which are sold by more than 1,200 independent distributors. HOSPECO is proud to be a charter member of the ISSA (International Sanitary Supply Association). For more information, contact HOSPECO at 26301 Curtiss Wright Parkway, Suite 200, Cleveland, OH 44143. Phone: 800.321.9832. Fax: 800.362.0073. Web: [www.hospeco.com](http://www.hospeco.com).

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